

PURA VIDA
living the good life



2013 Royal Neighbors Sales Conference
Four Seasons Resort Costa Rica
May 28 - June 1, 2013

Production Requirement:

96,000 Production Amount for writing agents

Qualifying period:

September 1, 2011 –
December 31, 2012

Production Amount: equal to Weighted Premium of certificates issued during the Qualifying Period (less not-taken and surrendered certificates issued during the Qualifying Period)

Weighted Premium equals:

Term Life, Whole Life, Simplified Issue Whole Life/Graded Death Benefit

- 100% of annualized premium where first premium was drafted

New!

- 110% of annualized premium where first premium was CWA

Universal Life

- 100% of the lesser of target or annualized premium

Single Premium Whole Life

- 15% of single premium

Single Premium Deferred Annuity, Single Premium Immediate Annuity

- 5% of single premium

Flexible Premium Deferred Annuity

- 50% of flexible premium



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Agent must hold an active contract to attend. Attendance is by invitation only. Invitee must attend, no cash equivalent.
Form 229-A; Rev. 10-2011